



AIRTEC
13th INTERNATIONAL AEROSPACE
SUPPLY FAIR

AIRTEC 2018

Developing the Sky

The global B2B meeting and technology fair for suppliers in aerospace

Leading Theme:

Aerospace meets Automotive – Innovations in Mobility

Book now

Become an exhibitor

- Design & Engineering
- Materials & Processes
- Mechanics & Structures
- Components & Systems
- Connectivity & Autonomy
- Innovative Mobility
- Supply Chain Management

November 20 – 22, 2018
MTC Munich, Germany

B2B Meetings

Exhibition

Conference

Exhibit. Participate. www.airtec.aero

Business, technology and opportunities

What is AIRTEC all about

The trade exhibition with the latest aerospace technologies from around the world, the extensive set of B2B-meetings and the high-profile international conference form the AIRTEC. It has proven to be one of the best platforms to connect technology, business and smart people and thereby it is the most effective way for the entire aerospace supply chain to create new opportunities.

Statements

»Georg Martin GmbH has participated for many years at the Airtec events. This time the result in terms of contacts was excellent, again. The B2B matchmaking proofed to be the dominant asset for all participants.«

Christoph Martin, CEO – P.D.G., Georg Martin GmbH (Germany)

»It was an excellent conference. I enjoyed re-connecting with colleagues and making new ones. There was excellent participation and great enthusiasm regarding technology development.«

Dr. Gary Georgeson, Senior Technical Fellow, Boeing Research & Technology (USA)

»Kanfit has been exhibiting at the Airtec exhibition for over 3 years now with growing success. Airtec 2017 was no exception with high quality B2B meetings and excellent leads that were generated at the show. We are looking forward to Airtec 2018«

Shachar Fine, EVP, Business Development, Marketing & Sales, Kanfit Ltd. (Israel)

»The B2B meetings were excellent. We had some very good possible customers. See you next year.«

Neil Smith, Sales Manager – A&D, MSP Ltd. (Great Britain)

»The Airtec Summit is a great opportunity for the Supply Chain to meet his partners and customers and to connect. A clear understanding of the requirements and expectations can be established, this will help to set the agenda for the working together and the relationship. Consequently, the output of such aligned value stream will assist our customer to meet its objective in all aspects of the business.«

Thomas Tschirner, Regional Supplier Management Executive-RRD, Rolls-Royce Deutschland, (Germany)

»I attended already to a lot of B2B meetings, and thus like to state that the AIRTEC B2B tool, for setting up the visit schedule, is the best tool I ever used: very professional and easy to use. We attend this year again. «

Ralf Banitzki, Sales Director, LATECOERE Interconnection Systems (Germany)

Key facts on AIRTEC

For AIRTEC 2018 we expect exhibitors, B2B and conference participants from around the globe:

800
Companies

18,000
B2B Meetings

1,000
Conference participants





Business. Efficiency.

All the right partners to accelerate your business

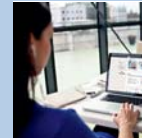
Get in touch with key executives, buyers, sourcing, supply chain managers and technology experts from around the world, start negotiating with potential partners to exchange ideas, discuss opportunities,

build-up new partnerships and do business. The pre-arranged B2B meetings make AIRTEC the unique gathering for the aerospace industry and the vibrant meeting spot for developers as well as deciders.

B2B Meetings

Before AIRTEC

Pre-arrange B2B meetings in advance



At AIRTEC

Nonstop 30-minutes business talks



Innovations. Solutions.

The global aerospace supply chain in one place

AIRTEC shows the entire aerospace supply chain from design, engineering, testing, simulation, assembly, materials, manufacturing, 3D Printing, Industrie 4.0, digitalisation, tools, components and systems, electronics, avionics, sensors up

to operations. Present your ideas, capabilities, innovations and know-how and support OEMs and system suppliers in finding the great technological and economical solutions you provide.

Exhibition

Design & Engineering

- CAD/CAM, CAE & DMU
- FEM & Simulation
- Engineering Services
- Qualification & Testing
- Requirements Engineering
- Employment Services

Materials & Processes

- Bionic design
- Lightweight construction
- Additive manufacturing
- Lightweight metals/superalloys
- Hybrid materials
- Carbon fiber reinforced plastics (CFRP)

Mechanics & Structures

- Fuselage components
- Wings, flaps & ailerons
- Landing gear & hydraulics
- Engine & Auxiliary Power Units
- Precision casting products
- Fasteners, screws & fittings

Components & Systems

- Electronics/EEE Components
- Avionics & Sensors
- COTS Components
- Power Generation & Conversion
- Printed Circuit Boards
- Connectors & Cable Harnesses

Connectivity & Autonomy

- Vehicle-2x communication
- Air traffic control ATC
- IT Security & Encryption
- Functional Safety
- Digitalisation & Big Data
- Industrie 4.0

Innovative Mobility

- e-Aircraft & e-Vehicles
- Personal Air Vehicles
- Urban Mobility
- Unmanned Aerial Systems/UAS
- Small Satellites/CubeSat
- Electrification

Supply Chain Management

- Supply Chain Transformation Support
- Manufacturing Optimization Solutions
- Product Lifecycle Management (PLM)
- Inspections (FAI), source, incoming
- Aerospace Logistics
- Warehouse Management



Visions. Inspiration.

Aerospace meets Automotive – Innovations in Mobility

Setting the trends in future oriented topics and technologies: The conference puts together technical specialists discussing on core competences and hot topics.

Proximity to the exhibition area ensures that top experts have best opportunities to exchange, network and establish new contacts.

Conference

- Connectivity
- Networked mobility
- Operations
- Sensors
- Avionics

- E-Mobility
- Components
- Batteries
- Fuel cells
- Hybrid systems

- Supply Chain
- Logistics

- Materials
- Additive manufacturing
- Lightweight construction

- CubeSat

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Main Exhibitor (Alphabetical listing in the catalogue, under the letter)

Company Name		
Address		
City	Postal Code	Country
Phone	Fax	Email
Authorized Person	Homepage	VAT ID

Contact Person

First Name, Surname	Position
Phone	Mobile
Fax	Email

Stand Space – Bare Stand (Minimum size 12 sqm)

Size of stand

width	×	depth	=	area sqm
<input type="text"/>		<input type="text"/>		<input type="text"/>

Row stand..... End of row stand (with 2 corners)
Corner stand (with 1 corner) Block stand (with 4 corners).....

Surface Rental for a row stand (Price per sqm)

€429	12 sqm	<ul style="list-style-type: none"> ▪ Corner stands, end of row stands and block stands will be surcharged with 7% per corner on the sqm-price ▪ plus a promotion fee of €698 ▪ plus VAT (unless exempt*) ▪ including waste removal ▪ including participation in the B2B meetings ▪ including one admission ticket to attend the conference
€409	13 – 20 sqm	
€399	21 – 30 sqm	
€389	> 30 sqm	

Start-Up Special Package*

€980 per modul

*4 sqm space at dedicated Start-Up Area, including 1 bar table and 1 bar chair. For qualified Start-Up companies only (less than 3 years; less than 10 employees)

Ready installed systems

We are interested in a ready-installed stand system.
Please provide us information.

Preferred Environment

- Design & Engineering, Testing, Simulation
- Materials, Manufacturing, Assembly, 3D Printing, Industrie 4.0
- Components & Systems
- Components in E-Mobility
- Operations, Avionics & Sensors
- Supply chain management & Logistics

*Foreign (non-German) companies are exempt from paying VAT 1. if they are located within the EU and provide a valid VAT ID in the document above OR 2. if they are located outside the EU and supply proof of their entrepreneurial status by providing an excerpt from the trade register or a similar document.

We agree to make payments for our stand space as follows: 50% of the stand space rental must be paid with this legally-binding application. The second payment of 50% of the rental space fee must be paid no later than 8 weeks before the opening date of the exhibition. All further charges must also be paid in full in the final instalment. For stand space up to €8,000 and ready-installed systems, 100% of the rental fee including promotion fee must be paid with this legally-binding application. Should such payments be delayed, the organiser reserves the right to place a third-party on the stand space. All prices are quoted plus VAT. The law of the Federal Republic of Germany applies. The place of fulfilment and court of jurisdiction is Frankfurt am Main / Germany. Our general exhibition terms and conditions apply.

Signature	Date
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