

**Book now**  
Become an  
exhibitor

**AIRTEC 2018**

# Developing the Sky

Always a step ahead

**October 23 – 25, 2018**  
Germany

Exhibit. Participate. [www.airtec.aero](http://www.airtec.aero)

Design  
Engineering  
Testing  
Simulation

Materials  
Manufacturing  
3D Printing  
Tools  
Assembly  
Industry 4.0  
Digitalisation

Components  
Systems

Lifecycle Support

# Business, technology and opportunities

## What is AIRTEC all about

The trade exhibition with the latest aerospace technologies from around the world, the extensive set of B2B-meetings and the high-profile international conference form the AIRTEC. It has proven to be one of the best platforms to connect technology, business and smart people and thereby it is the most effective way for the entire aerospace supply chain to create new opportunities.

### Statements

**» AIRTEC – one show solution! Meet the key aerospace players in one place. «**

Dr. Steffen Kress, Managing Director (CSO)  
Cotesa GmbH

**» I have exhibited at AIRTEC on several occasions and have found it a very useful way to make new contacts. The event is well supported by Primes and Tier One contractors from around the world and offers a valuable opportunity to build relationships with key personnel in these organisations. The organisers also offer plenty of support in helping to arrange meetings and with less formal networking opportunities at the various functions organised around the event. «**

Paul Mallett, Aerospace Business  
Development Manager  
Hempel Special Metals (UK)

**» AIRTEC for me is the magic triangle for buyers who values efficiency in B2B scheme, discover and really understand future trends**

**presented in conferences and most importantly, expand on personal business relationships. Nowhere else I experienced such a focused and efficient mix of networking, learning and personal reach into the supply chain. These 3 days became an unmissable event of my exhibition agenda. «**

Gerd W. Heinrich, Exhibition Board AIRTEC

**» I attended already to a lot of B2B meetings, and thus like to state that the AIRTEC B2B tool, for setting up the visit schedule, is the best tool I ever used: very professional and easy to use. We attend this year again. «**

Ralf Banitzki, Sales Director  
LATECOERE Interconnection Systems

## Key facts on AIRTEC

For AIRTEC 2018 we expect exhibitors, B2B and conference participants from around the globe:

# 800

Companies

# 18,000

B2B Meeting participants

# 1,000

Conference participants

## B2B Meetings



## Business. Efficiency.

### All the right partners to accelerate your business

Get in touch with key executives, buyers, sourcing, supply chain managers and technology experts from around the world, start negotiating with potential partners to exchange ideas, discuss opportunities, build-up new

partnerships and do business. The pre-arranged B2B meetings make AIRTEC the unique gathering for the aerospace industry and the vibrant meeting spot for developers as well as deciders.

Before AIRTEC

Pre-arrange B2B meetings in advance



At AIRTEC

Nonstop 30-minute business talks



## Exhibition



## Innovations. Solutions.

### The global aerospace supply chain in one place

AIRTEC shows the entire aerospace supply chain from design, engineering, testing, simulation, assembly, materials, manufacturing, 3D Printing, Industry 4.0, digitalisation, tools, components and systems, electronics, avionics,

sensors up to lifecycle support. Present your ideas, capabilities, innovations and know-how and support OEMs and system suppliers in finding the great technological and economical solutions you provide.

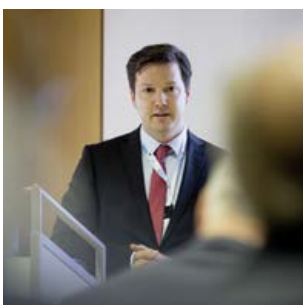
Design  
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Lifecycle Support

## Conference



## Visions. Inspiration.

### Setting the trends in future oriented topics and technologies

The conference creates a tight linkage between industry and science and puts together technical specialists discussing on core competences and hot topics.

Proximity to the exhibition area ensures that top experts have best opportunities to exchange, network and establish new contacts.

Aeronautics  
Supply Chain  
Management  
Supply Web

R&D  
Composites  
Additive  
Manufacturing  
Industry 4.0  
Digitalisation

Avionics  
Testing

UAV  
HELI

Space  
NewSpace

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Main Exhibitor (Alphabetical listing in the catalogue, under the letter)

Company Name		
Address		
City	Postal Code	Country
Phone	Fax	Email
Authorized Person	Homepage	VAT ID

### Contact Person

First Name, Surname	Position
Phone	Mobile
Fax	Email

### Stand Space – Bare Stand (Minimum size 12 sqm)

Size of stand

width	×	depth	=	area sqm
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Row stand.....  End of row stand (with 2 corners)   
 Corner stand (with 1 corner)  Block stand (with 4 corners).....

### Surface Rental for a row stand (Price per sqm)

€429	12 sqm	<ul style="list-style-type: none"> <li>▪ Corner stands, end of row stands and block stands will be surcharged with 7% per corner on the sqm-price</li> <li>▪ plus a promotion fee of €698</li> <li>▪ plus VAT (unless exempt*)</li> <li>▪ including waste removal</li> <li>▪ including participation in the B2B meetings</li> <li>▪ including one admission ticket to attend the conference</li> </ul>
€409	13 – 20 sqm	
€399	21 – 30 sqm	
€389	> 30 sqm	

### Ready-installed systems

We are interested in a ready-installed stand system.  
Please provide us information.

### Preferred Environment

- Design + Engineering, Testing, Simulation  
 Materials, Manufacturing, Assembly, 3D Printing, Industry 4.0  
 Components + Systems  Lifecycle Support  
 UAV  HELI  SPACE

\*Foreign (non-German) companies are exempt from paying VAT 1. if they are located within the EU and provide a valid VAT ID in the document above OR 2. if they are located outside the EU and supply proof of their entrepreneurial status by providing an excerpt from the trade register or a similar document.

We agree to make payments for our stand space as follows: 50% of the stand space rental must be paid with this legally-binding application. The second payment of 50% of the rental space fee must be paid no later than 8 weeks before the opening date of the exhibition. All further charges must also be paid in full in the final instalment. For stand space up to €8,000 and ready-installed systems, 100% of the rental fee including promotion fee must be paid with this legally-binding application. Should such payments be delayed, the organiser reserves the right to place a third-party on the stand space. All prices are quoted plus VAT. The law of the Federal Republic of Germany applies. The place of fulfilment and court of jurisdiction is Frankfurt am Main / Germany. Our general exhibition terms and conditions apply.

Signature	Date
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