Exhibitor
INVITATION 2027

airtec.aero



THREE EVENTS
ONE TICKET

Airtec 2027
DefenceTec 2027
Counter-UAS 2027

AIRTEC

OCT 19 - 21, 2027
AUGSBURG
GERMANY

INTERNATIONAL SUPPLY FAIR FOR AEROSPACE, DEFENCE & SECURITY
EXHIBITION | B2B MEETINGS | CONFERENCES

Proud partner of

COMPOSITES UNITED

MITTLER REPORT



„An excellent platform that provides primes, SMEs, start-ups and suppliers with the opportunity to showcase their ideas and technologies, while fostering valuable connections with other companies, investors and future users – ultimately helping to deliver the urgently needed integrated capabilities to the armed forces.“

Brigadier General Michael Bender
Commissioner for Special Tasks to the Executive Board
BAAINBw

With its clear focus on strategic key technologies and direct dialogue between industry leaders, armed forces, and research institutions, AIRTEC & DefenceTec sets a benchmark for the sector. Augsburg served as an excellent, agile backdrop for addressing the most pressing challenges of our industry. A thoroughly insightful conference setup and successful exhibition that delivered tangible value for our CTC network.

Marc Fette
Chief Executive Officer (CEO)
CTC GmbH (An AIRBUS Company)

C-UAS Expo is an important and valuable exhibition for the industry following a historic turning point and the war in Ukraine. It serves as a platform for networking and excellent specialist presentations. My takeaway from Augsburg is: The industry knows its capabilities.

Furthermore, it deals honestly with existing challenges. No one is promising a silver bullet that can do everything. Everyone emphasizes how crucial partnerships are. In light of a growing number of hybrid attacks on critical infrastructure, the industry needs to pick up pace. And in the future, it must be able to counter AI-flown drones with AI-supported solutions. Growth potential for a C-UAS Expo 2027 is therefore obvious.

Dr. Rainer Knirsch
Press spokesperson
Deutsche Telekom AG

Dear Reader,

With this brochure, we warmly invite you to exhibit at Airtec 2027. Airtec 2027 will take place from 19 to 21 October 2027 at the Messe Augsburg fairgrounds in southern Germany.

Airtec has established itself, steadily and over many years, as the central meeting place for the aerospace supply chain. Unlike other events, it puts the focus on innovation and on the long-term competitiveness of companies across the aerospace supply chain. In short: less noise, more technology and more substance. At the heart of Airtec are its B2B and B2G meetings: they create targeted, direct contact between people from the different levels of the supply chain.

At the same time, Airtec stands for change: over the past two years, we have fully integrated the exhibition and its three international conferences into one single event. Every visitor’s ticket also gives access to the high-calibre talks. In 2026, there were 118 talks on our three stages.

Why did we make this change? We wanted Airtec to be truly attractive to technology professionals at every level, from companies at every tier of the aerospace supply chain.

And it has worked. Many exhibitors at Airtec 2026 told us with great enthusiasm that both the quality and the number of trade visitors had risen significantly compared with previous years.

This impression is, of course, also reflected in the facts and figures that we have put together for you later in this brochure.

Enjoy discovering Airtec 2027 on the following pages. We would very much welcome the chance to talk with you about joining us as an exhibitor.

Warm regards,

Diana Schnabel & Volker Schulze
Exhibition Management
Airtec, DefenceTec & Counter-UAS 2027

“Airtec is strongly focused on the DEFENSE sector, and as such, it brings together suppliers from a wide range of different fields. This cross-sector reach is its true added value; finding aeronautics, missile technology, simulators, and electronic equipment, alongside logistics, innovative materials, batteries, and more, all in one place is truly rare. Congratulations and “arrivederci” next year.”

Giovanni Morricone
Suppliers Assessor
Leonardo S.p.A

“Exhibiting at AIRTEC / DefenceTec 2026 was a great experience for us. The event provided an excellent platform to connect with industry professionals, meet potential partners and get new insights into counter UAV aspects. We truly appreciated the networking and inspiring atmosphere and we are grateful for the valuable connections made and the many inspiring conversations that made our participation a worthwhile experience.”

Rheinmetall
Aviation Services GmbH



As a meeting point for recognized experts in the aerospace and defense industry the AirTec & DefenceTec in Augsburg has been again the best and most important event of the year for us. Participating in AirTec could not be easier for exhibitors. From the seamless registration process to the highly efficient on-site support, every detail is designed to make participation smooth and stress-free. The event's organization ensures that exhibitors can focus entirely on showcasing their innovations and connecting with industry leaders.

BICONEX Dr. Jürgen Hofinger
CEO
Biconex GmbH

It was a pleasure to represent Ukraine at AIRTEC this year. Our participating companies were delighted to have the opportunity to showcase their products and share more about their work.

IRON Anna Vietrova
Business Development Manager - IRON Cluster

A reliable power supply for critical applications is of great importance in every industry. That is why our products and services generated such significant interest at Airtec, particularly the strength, presence, and quality of our Service team. Through numerous in-depth discussions, we were able to demonstrate our expertise in the field of Uninterruptible Power Supply. The trade show offers a unique opportunity to make contacts and build a network, even among the exhibitors. For us, Airtec 2026 was a complete success, and we look forward to participating again.

sander Elektrische Anlagen Christoph Wolz and Alexander Trofimow
Area Sales Managers
Sander Elektrische Anlagen GmbH

How Does Airtec Work?

- The majority of exhibitors are mid-sized suppliers.
- Before the event, they schedule B2B meetings via a digital platform, which then take place onsite at Airtec. A proven keyword system ensures that all participants can assess in advance whether they are the right fit for each other.
- Alongside the exhibition, international expert conferences are held, where renowned specialists from around the world present the latest trends, developments and use cases. These high-level conferences serve as beacons, showcasing the outstanding quality and significance of Airtec

One ticket provides access to all three events.
Exhibitions as well as conferences.

If you are also interested in our DefenceTec 2027, you will find all the facts and figures in this brochure:

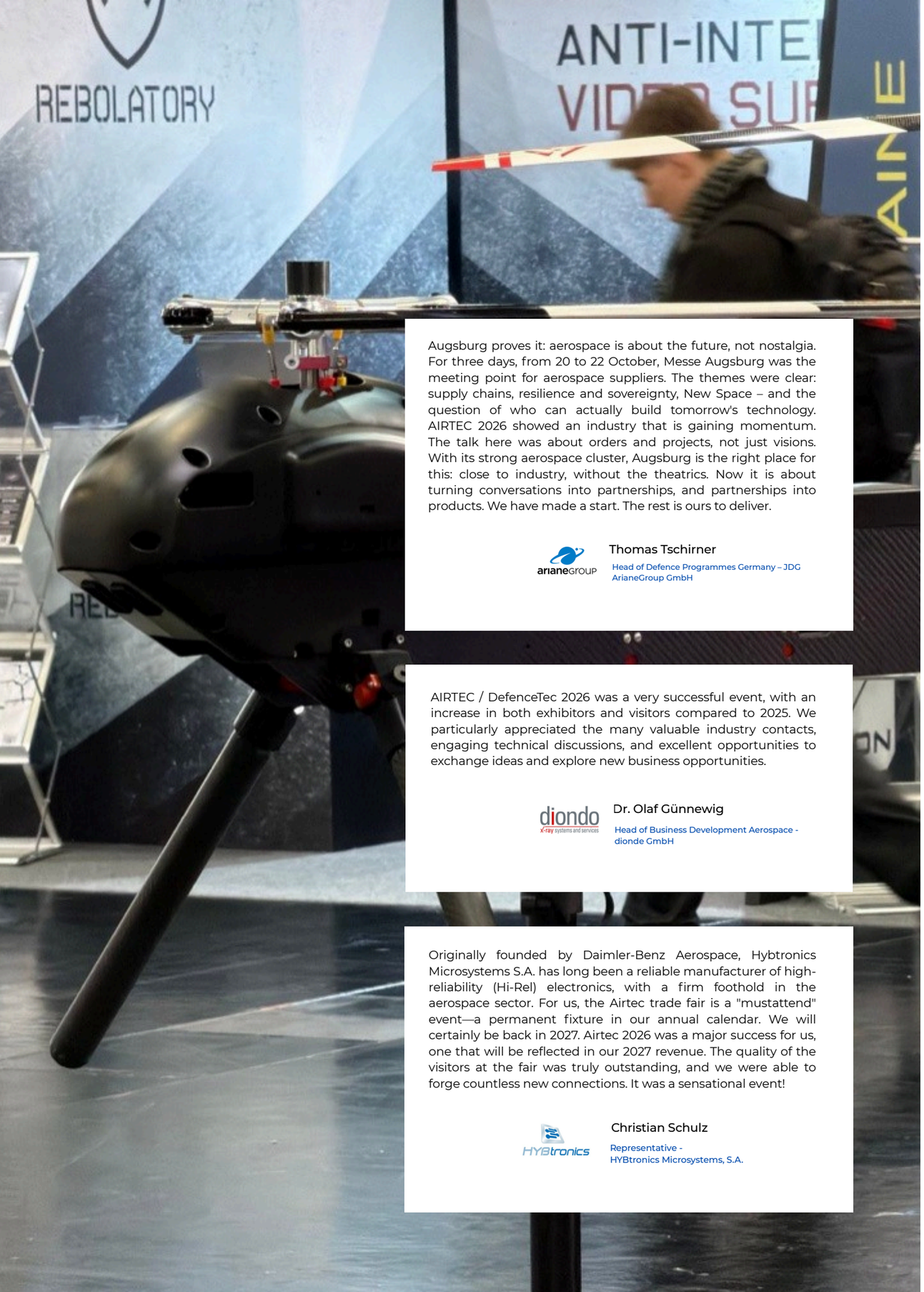


airtec.aero/invitation-defence

If you are also interested in our Counter UAS 2027, you will find all the facts and figures in this brochure:



airtec.aero/invitation-counter-uas



Augsburg proves it: aerospace is about the future, not nostalgia. For three days, from 20 to 22 October, Messe Augsburg was the meeting point for aerospace suppliers. The themes were clear: supply chains, resilience and sovereignty, New Space – and the question of who can actually build tomorrow's technology. AIRTEC 2026 showed an industry that is gaining momentum. The talk here was about orders and projects, not just visions. With its strong aerospace cluster, Augsburg is the right place for this: close to industry, without the theatrics. Now it is about turning conversations into partnerships, and partnerships into products. We have made a start. The rest is ours to deliver.

Thomas Tschirner
Head of Defence Programmes Germany – JDG
ArianeGroup GmbH

AIRTEC / DefenceTec 2026 was a very successful event, with an increase in both exhibitors and visitors compared to 2025. We particularly appreciated the many valuable industry contacts, engaging technical discussions, and excellent opportunities to exchange ideas and explore new business opportunities.

Dr. Olaf Günnewig
Head of Business Development Aerospace - diondo GmbH

Originally founded by Daimler-Benz Aerospace, Hybtronics Microsystems S.A. has long been a reliable manufacturer of high-reliability (Hi-Rel) electronics, with a firm foothold in the aerospace sector. For us, the Airtec trade fair is a "mustattend" event—a permanent fixture in our annual calendar. We will certainly be back in 2027. Airtec 2026 was a major success for us, one that will be reflected in our 2027 revenue. The quality of the visitors at the fair was truly outstanding, and we were able to forge countless new connections. It was a sensational event!

Christian Schulz
Representative -
HYBtronics Microsystems, S.A.

WHY EXHIBIT AT AIRTEC 2027?

NEW CUSTOMERS

As a supplier, AIRTEC provides you with direct access to new customers – primarily OEMs and 1st Tier suppliers

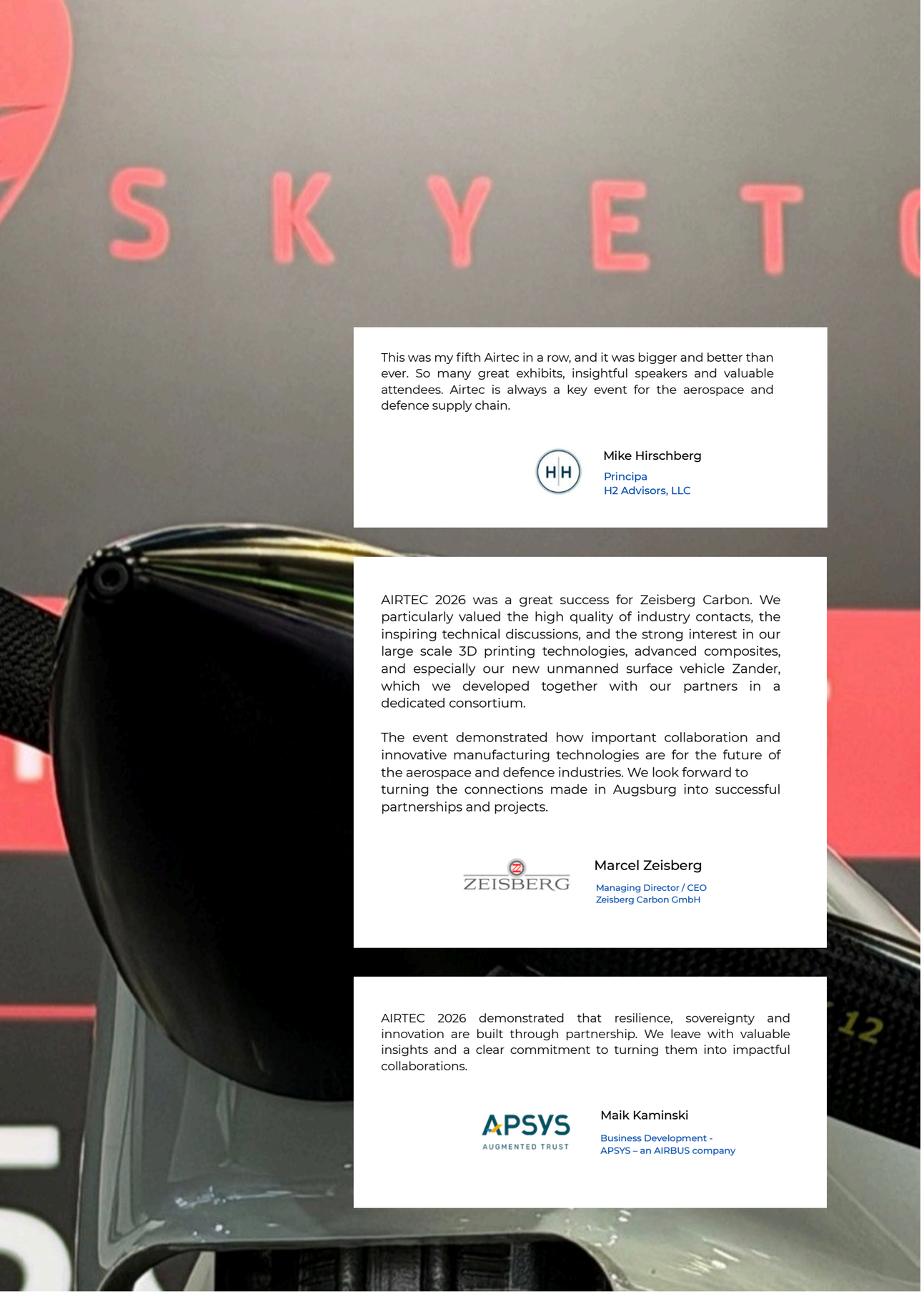
HIGHLY TARGETED MATAHMAKING

A dedicated digital B2B platform ensures highly targeted matchmaking. (‘B2B Meetings’ - see following pages for details)

SOURCING COMPANIES

Invited companies with procurement/supply chain management and technology

Airbus, Airbus Helicopters, Elbe Flugzeugbau, Boeing, Diehl Aviation, Diehl Defence, Hensoldt, Leonardo, Elbit, Rafael, Rheinmetall Air Defence, Sikorsky, Senior Aerospace, Safran, Safran Engines, Thales, Kongsberg, Rolls Royce, Isar Aerospace, MBDA, Quantum, Skyeton and many more UAV Companies



This was my fifth Airtec in a row, and it was bigger and better than ever. So many great exhibits, insightful speakers and valuable attendees. Airtec is always a key event for the aerospace and defence supply chain.

Mike Hirschberg
Principa
H2 Advisors, LLC

AIRTEC 2026 was a great success for Zeisberg Carbon. We particularly valued the high quality of industry contacts, the inspiring technical discussions, and the strong interest in our large scale 3D printing technologies, advanced composites, and especially our new unmanned surface vehicle Zander, which we developed together with our partners in a dedicated consortium.

The event demonstrated how important collaboration and innovative manufacturing technologies are for the future of the aerospace and defence industries. We look forward to turning the connections made in Augsburg into successful partnerships and projects.

Marcel Zeisberg
Managing Director / CEO
Zeisberg Carbon GmbH

AIRTEC 2026 demonstrated that resilience, sovereignty and innovation are built through partnership. We leave with valuable insights and a clear commitment to turning them into impactful collaborations.

Maik Kaminski
Business Development -
APSYS – an AIRBUS company

WHAT TO EXPECT

8.500+
EXPERTS
from 30+ nations

300+
COMPANIES
from 30+ Nations

150+
SPEAKERS
highly renowned speakers
from all around the globe

30+
NATIONS
Japan | Austria | Italy | Ukraine | Switzerland | Poland | France | Spain | Sweden | Czech Republic | United States | Turkey | Netherlands | Israel | Luxembourg | United Kingdom | Belgium | Denmark | Estonia | Romania | China | India | Norway | Republic of Korea | Slovakia *

*present at AIRTEC 2026

SELECTION OF EXHIBITORS
AIRTEC 2025 & 2026

ADSH
AIRBUS PROTECT
ARGUS INTERCEPTION
AUGSBURG INNOVATIONS PARK
BATTENBERG
BECKER AVIONICS 70 YEARS
BICONEX
BIEGLO
BIONTEC
BUCHNER KUNSTSTOFF & METALL
CMMC MATERIAL ENGINEERING
COLLIER AEROSPACE
Compact Dynamics
COMPOSITES UNITED
COMSIT
CONDOR SOLUTIONS
CONNECTEC JAPAN®
connova new ways in composites
CR CONSULT
CTC we are composites an AIRBUS company
CUONICS CUSTOM-MADE AVIONICS
CustomCells
DDTS Drone Defense Test Systems
DIEFFENBACHER MOVE FORWARD. TOGETHER.
diondo x-ray systems and services
DRAKE
EFFEGI ELETTRONICA HIGH TECH ELECTRONIC ASSEMBLY
EMOSYS
EOS
EXPERT security
ZIMMERMANN machining solutions
BUNDESWEHR
FFT
formlabs
Fraunhofer AVIATION & SPACE
Fuji design
GAMMA TECHNOLOGIES
Gantner instruments
GATL
DLR Deutsches Zentrum für Luft- und Raumfahrt German Aerospace Center
germandrones
GRADEL LIGHT WEIGHT
GROB
GUBESCH GROUP
H2 Advisors
HALTERMANN CARLESS
hapö CNC DREH- und FRÄSTECHNIK
HARTING Pushing Performance Since 1945
HSS — IP PATENT & RECHT
HQW
HUFSCHMIED ZERSPANUNGSSYSTEME
HYBtronics
NIRO 公益財団法人 新産業創造研究機構
BUNDESWEHR

INOYAD TECHNOLOGIES
IRON
ISP SYSTEM
INNOVATIVER IWE WERKSTOFF EINSATZ
JOT automation
KE-TEC
KNOEPFEL LEADING IN METAL MACHINING
KOWE CNC WE ARE PART OF IT
Langzauner PERFECT 10 YEARS
LEONARDO
DORNIER
Mark3D THE Markforged Experts
marple
MICRO GENESIS
MITTLER REPORT
mga WE BOOST AM
NATO OTAN
NATO Support and Procurement Agency (NSPA)
Nippon Graphite Fiber Corporation
nVent SCHROFF
OANNES CONSULTING
ODONATA Human Powered Aircraft
TeXtreme SPREAD TOW THIN PLY FABRICS FOR ULTRA LIGHT COMPOSITES
PERSICO
Parmaco Metal Injection Molding AG
PCB PIEZOTRONICS AN AMPHENOL COMPANY
pikatron GRUPPE
pk components elektronische bauelemente
WIRTSCHAFTS RAUM AUGSBURG Wir machen die Zukunft. Besser.
Porsche Werkzeugbau Group
RED
Rees ZERSPANUNGSTECHNIK
RHEINMETALL
RIEGL
Rosenberger
Roth
sander Elektrische Anlagen
scheinecker
SGS When you need to be sure
SKYETON
tecci
TECH-LAB
THA Technische Hochschule Augsburg
TUM
idis.thws Institut für Design und Informationssysteme Technische Hochschule Würzburg-Schweinfurt
TechnoLab QUALIFYING AND TESTING SOLUTIONS
NAAMCE NATIONAL ADVANCED AIR MOBILITY CENTER OF EXCELLENCE
ThermHex an econcore group company
LSAM THERMWOOD
THYRA
TURCK Your Global Automation Partner
UMS AN EXPLEO COMPANY
USERMIND
V4SMART German battery expertise since 1887
variosystems
Vertical Flight Society
WIMEDES
Stadt Augsburg
WÜRTH ELEKTRONIK MORE THAN YOU EXPECT
ZEISBERG
Zuri



B2B MEETINGS

HOW THEY WORK

ONLY EXHIBITORS ALLOWED

Only exhibitors allowed as vendors

Only exhibitors are allowed as vendors of their products in the B2B meetings. And thus, only they meet procurement managers, supply chain managers, R&D managers, R&T managers and other high-ranking tech managers, especially from OEMs.

High-ranking and targeted on the other side

On the other side are high-ranking tech managers who are looking for new suppliers. To ensure that this group of people also loves Airtec, the event is always focused on technology and innovation. This ensures that the tech professionals can also network with each other in an efficient way.

Converge precisely

The Airtec digital platform opens as early as three months before the event. Then both sides exhibitors and seekers - begin to insert their goals with the help of a fixed keyword register. The exhibitors enter what they have to offer. The buyers and tech managers, what they are looking for. In this way, the digital platform can bring together those who are a perfect match.

Request, accept, reject

Once the software has identified the potential matches, the parties involved can request a meeting with each other, which will then take place later on site at Airtec's fair ground. Everyone sees who the potential meeting partner is and can accept or decline the meeting

30-minute meetings on site

The accepted meetings then take place on site at the exhibition centre. Often described by participants as „absolutely effective and efficient strung together like a string of pearls". The scattering losses that a normal booth often has at other trade fairs are eliminated.

Why are so many exhibitors so enthusiastic about Airtec?

It's often because they were very active in Airtec's B2B meetings and thus met buyers and high-ranking tech managers from mainly OEMs and Upper Tiers in 30 minute meetings, of which it was already clear beforehand that they were a perfect match.


Because we
Know-how and ide
perfect machining
s
– asse
Our experiences
• Aviation
• Defence
• Hydraulics
• Automotive
• Powertrain
• Agriculture


Zuri




Marple

BOOKING OPTIONS

Option #1
JOINT STAND

This is the "all-inclusive" option. If you take part in a joint stand, you will receive a ready-to-use stand construction with everything you need. Each joint stand has a topic - so you are firmly linked to this topic. A selection of joint stands is available on this page: airtec.aero/booking options

PRICES

6 qm-Package: € 4.960
9 qm-Package: € 7.250
12 qm-Package: € 8.960
15 qm-Package: € 10.860
20 qm-Package: € 14.850
30 qm-Package: € 20.960

CONTAINS

- Carpet
- Ready-installed stand white H= 2,50m
- Front panel with labelling
- one Spot per 3 sqm
- Info counter with logo print
- Leaflet rack
- High table Bar stool (3x)
- Waste bin
- Poster graphic A0
- Power connection 1,5 kW

Option #2
INDIVIDIUAL STAND SPACE

Having your own stand space gives you maximum design freedom for your exhibition stand. This allows you to stand out much more from the crowd of your competitors. This is the only option where you can work with your own stand builder

PRICES

- Price per sqm from € 485
- Corner stands, end of row stands and block stands will be surcharged with 7% per corner
- Mandatory Promotion Fee: € 898

Optionally we offer you ready-installed stand systems from € 245/sqm.

airtec.aero/booking-options

all prices plus VAT

Joint stands (= Option #1)



COMPLETE turnkey exhibition booth package optionally available for individual stand space (= Option #2)




chaftsförderung Stadt Augsburg
aucobo
Stadt Augsburg
ftsstandort
WHAT HAPPENS WHEN ONE BECOMES OBSOLETE?
Stadt Augsburg
DefenceTec
by AIRTEC
COUNTER UAS
EXPO & CONFERENCE


REBOLATORY
ANTI-INTE
OUR SERVIC
BEMERO
Honorary Consulate
of Ukraine
in Augsburg

20261124-1925



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